



Diamanti Deal Registration Terms and Conditions

At Diamanti we are 100% committed to working with you, our partner to jointly deliver Diamanti's solutions to market. Our Deal Registration program is an opportunity-based program that allows our partners to introduce our solution into their established customer base or to generate new account opportunities. Diamanti prefers working with partners who are committed to positioning our solutions as their lead product.

- After Submitting a deal registration, the Partner Account Executive (AE) shall receive an email confirming receipt of their submission.
- Within 2 business days, a Diamanti AE shall contact the Partner AE to gather information required to either Approve or Reject the registration.
- Once the registration is approved, the Partner AE has 30 days from the date of submission to schedule a meeting with the Prospect. The meeting may be in person, video conference or phone call. The Partner AE is responsible for scheduling the first meeting with the customer.
- If a meeting hasn't been set within 20 days after registration submission, an automated email reminder shall be sent to the Partner AE and Diamanti's Account Executive.
- If the above criteria are met, the Registration will be valid for 90 days from acceptance of the registration submission date.
- At Diamanti's sole discretion, a Registration may be extended for an additional 60 days. If an extension is granted, the Partner AE will be notified of the extension.

Diamanti reserves the right to rescind or offer Open Registration if there is an RFP, Tender or if there is a contract vehicle requirement that the registered partner is not able to meet or if the partner operates in any way that competes or conflicts with Diamanti in any way.